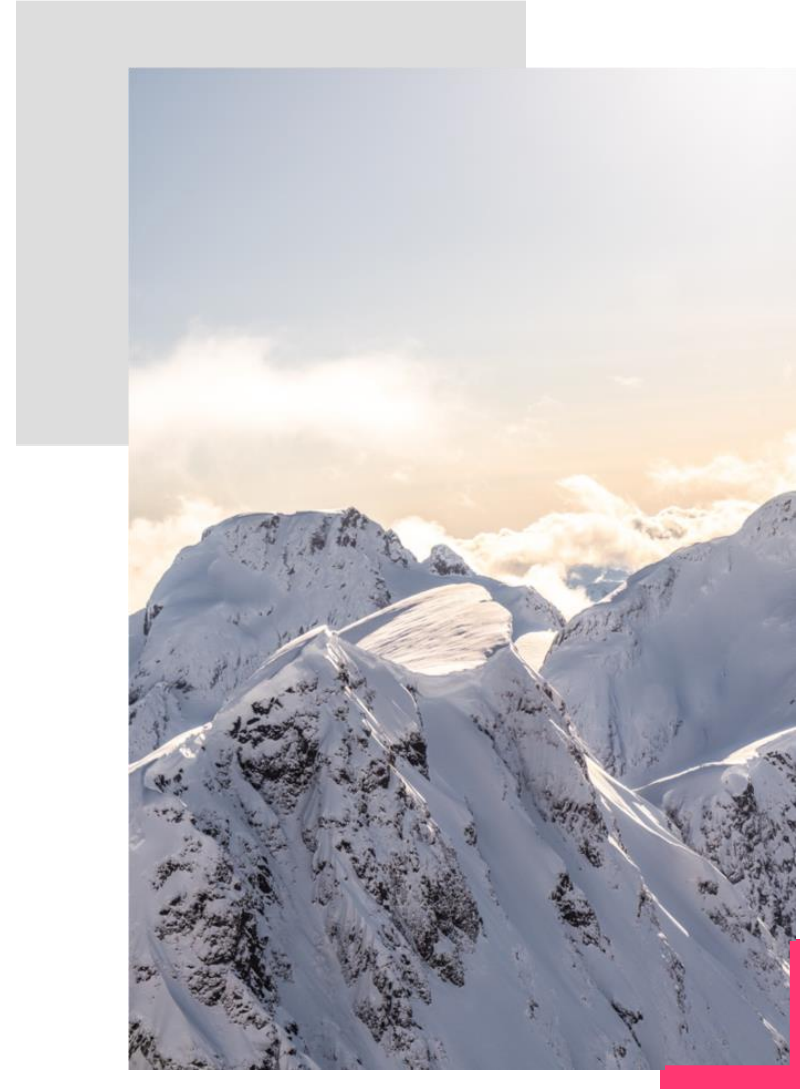


POWERING RENEWABLE ENERGY SALES

Intro to Pexapark – the PPA Company

www.pexapark.com

PEXAPARK



PEXAPARK AT A GLANCE



Company founded

August 2017



PPAs

5.5+ GW



of employees

25+



Offices

Zürich, London,
Hamburg (Lviv)



VISION

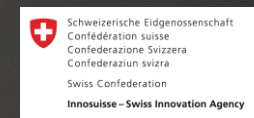
Be the leading energy sales platform for renewable energy



MISSION

Making energy sales and PPA transactions simpler and cheaper

PARTNERS



PPA ACADEMIES – LEARN FROM THE EXPERTS

CLASSROOM. Workshop in many European cities covering the entire spectrum of new challenges facing renewable asset owners: energy trading vocabulary, energy risk trading framework, sales structuring, pricing and negotiations.

IN-HOUSE. Bespoke workshop to address your organization’s most pressing needs in energy risk management.

ONLINE. Masterclass with a collection of individual episodes detailing all the key elements and tools required to close, manage and optimise a PPA.



PEXAPARK

400+ PROFESSIONALS | 100+ COMPANIES
20+ ACADEMIES

UTILITIES, INVESTORS, LENDERS, OEMs,
PRODUCERS, PROJECT DEVELOPERS



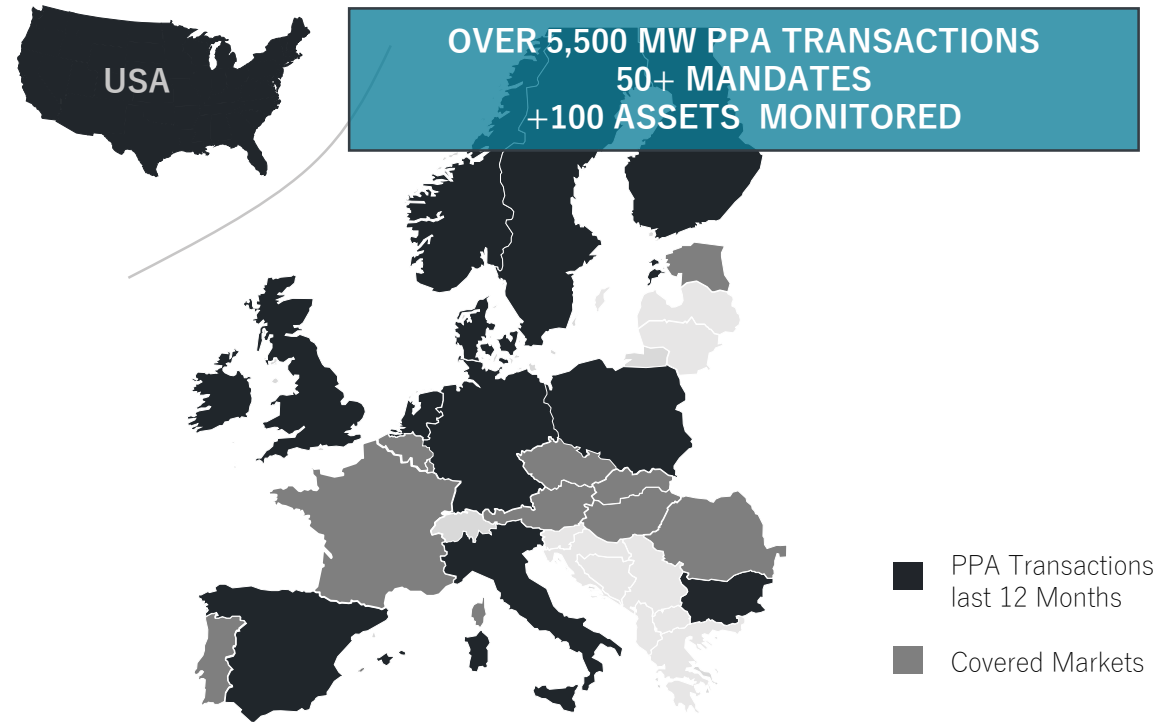
PARTNERSHIP WITH RE-SOURCE
ON PPA EDUCATION



PEXAPARK ENABLING PPA TRANSACTIONS

The PPA company providing advisory services, delivering commercially optimised PPAs

- **PPA REVIEW.** Commercial review of terms and conditions, assess contract structure, risk allocation and settlement terms
- **REQUEST-FOR-PROPOSAL MANAGEMENT.** Design and management of RfP process (incl. sourcing of off-takers)
- **PEXAQUANT.** Proprietary quantitative model to calculate fair value, compare PPA structures and optimise hedges
- **NEGOTIATION SUPPORT.** Ad-hoc tactical and strategic advice, sizing of optimal credit securities and contract terms
- **FULL MANDATES.** Incl. all above activities: PPA transaction management from initial RfP to strategy and execution

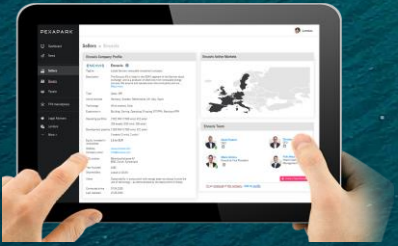


CREATING THE INFRASTRUCTURE FOR RENEWABLE ENERGY SALES

RENEWABLE ENERGY SALES SOFTWARE

REDUCE
SEARCH COST

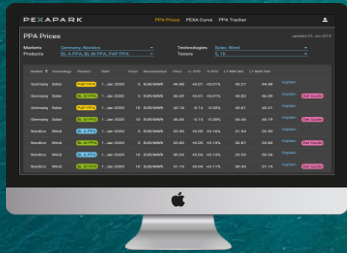
Sourcing buyers and sellers
of renewable energy



PexaConnect

LOWER
TRANSACTION COST

Daily PPA fair value
pricing and market quotes



PexaQuote

DETERMINE
OPTIMAL STRUCTURE

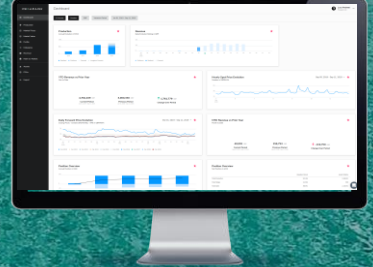
PPA valuation and
risk simulations



PexaQuant

MONITOR
ENERGY SALES

Transparent portfolio
management and control



PexaMonitor



PEXAQUOTE – DAILY UPDATED PPA PRICES



- ✓ **Instant.** Daily updated PPA prices to gain transparency in an opaque market
- ✓ **Save time.** Speed up price gathering process by weeks
- ✓ **Be prepared.** As basis for asset valuations and PPA negotiations
- ✓ **Level playing field.** Have the same information as professional energy traders
- ✓ **All technologies.** For solar, onshore wind, offshore wind
- ✓ **Get a Quote.** Directly request quotes on standard products from leading utilities and traders



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